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MW Metals Group Providing Solutions in Metal Recycling

MW Metals Group is a leader in the metal recycling industry, servicing over 500 manufacturers in North America. Specializing in, and focused exclusively on, the industrial and manufacturing sectors, it provides customized, efficient, and cost-effective scrap management programs for scrap-generating suppliers. A charter member of The Recycling Industry Operating Standard (RIOS), it is focused on quality, environmental, and health and safety aspects of metals recycling.

“Our expertise in providing best-in-breed material handling solutions, processing, and marketing enables us to deliver the best returns to customers both in our regional and national arrangements,” says Ryan Preas, chief operating officer at MW Metals Group.

MW’s bespoke scrap management process enables scrap-generating customers to earn the highest value for their recycled metals. By creating markets around each customer’s scrap-generating locations, they solicit offers from all qualified consumers of each material flow. The scrap is then sold for a specified time period and/or quantity to the high bidder. Because MW has maintained its independence over the entire course of its 70-year history, scrap generators are assured of the integrity of the process.

Each scrap program is professionally managed by industry veterans who ensure that measurable goals are achieved and exceeded. As new markets are identified, they are vetted and rolled into each location’s bid process, allowing MW to garner premium value for its customers.

The value-add proposition is evident throughout the process, including assisting customers in implementing best industry practices, meeting zero landfill initiatives and environmental and regulatory standards, and helping increase corporate awareness of recycling benefits.

“We help customers reduce their carbon footprint by devising recycling practices that help replenish the metals on the planet,” says Farley Frydman, president of MW Metals Group.

MW’s comprehensive recycling package of scrap metal processing, transportation services, sales and marketing, operational support services, and best safety practices has earned it exclusive relationships with many scrap metal suppliers. In addition, high-quality processing and its commitment to personalized service allow



Farley Frydman
President

Ryan Preas,
Chief Operating Officer

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MW to provide consumers with superior-grade raw material that commands a premium price for their supplying customers.

“Our industry and the nature of the work we perform demands a commitment to safety. That’s why we make safety a priority onsite for our clients and our employees,” says Preas.

MW also helps customers adopt lean manufacturing practices to minimize scrap metal generation. It identifies the source of each grade of material generated by its customers and provides them with the best ways to segregate and transfer them from the plant. It also maintains a fleet of trucks to provide clients with logistics support.

“Our loyal client base knows they can depend on us to provide them with the best pricing, honesty, integrity, and personalized customer service,” says Farley Frydman, president of MW Metals Group.

Over the years, MW has helped numerous customers improve and streamline their scrap metal handling procedures. When GM spun off the Delphi division in the late 1990s, MW secured a contract to manage materials at 35 North American scrap-generating Delphi plant locations. As a result, MW earned a reputation as a reliable and trusted partner for large, multi-location manufacturing concerns.

Recently, MW assisted staff at a 5 million square foot manufacturing facility in identifying and resolving inefficiencies in their material handling processes. In many instances, scrap was being handled as much as twelve different times prior to leaving the plant. The challenge was resolved by keeping distribution points closer to the generating areas at the site. After allowing MW to do its deep dive and make and implement new procedures, the customer experienced a significant increase in operational efficiency and cost savings.

Building its business one customer at a time, MW has grown from a regional scrap processor to a national player in the scrap metals recycling space. Its commitment to hard work, integrity, and honest business practices has paved the path for its success.

Living by the slogan ‘For Us, It’s Earth Day, Every Day,’ MW is driven by the principles and values of its founders. Comprehensive solutions, best practices, and the integrity of its processes enable it to embrace its tradition of excellence and continue delivering robust solutions. **M.M**

MW Metals Group



The annual listing of 10 companies that are at the forefront of providing Metal Recycling services and transforming businesses in the region